

Gentle Reminders

•Be sure to check the 2016 Calendar of Special Events on the website and in the Office for all the great activities we have planned before our next newsletter comes out in August. The first one for the year is Easter Celebration and Easter Egg Hunt on March 26th. Weekly schedules will also be on line as soon as activities are planned.

•The Chapel will re-open for Sunday morning services on April 3, 2016. Services begin at 10:00 a.m. Eventually, singings will be held at

9:30 before the actual sermon and Wednesday night prayer meetings will continue once more campers are here.

•The “Meet the Candidates Meeting” will take place on Saturday, August 6th at 10:00 a.m. in the Clubhouse.

•The first portion of your maintenance fees was due in January. If

any ownership you are linked with is not current, reservations will not be allowed until they are paid. The Resort accepts all debit and credit cards, with the exception of American Express, if you want to call in your payment rather than sending a check. The second portion of the maintenance fees is due April 1st. Second invoices have been mailed, phone reminders are on-going and additional correspondence is forthcoming. Please contact the Office if your fees are still outstanding.

Additional Incentives for Ownership Sales Referrals

How many times have you told friends, family, your hairdresser or mechanic about the great place you camp? Why not take it a step further and help us make them the next new owner!

You are Unicoi Springs’ best ambassador and you should be rewarded!

Until now, we had only one program to reward you for referrals. That program covered only full price sales of ownerships.

Now that we are having more special sales and you have helped spread the word, we think it is only fair to also reward you for a sale resulting from your help.

*Reduced Price Owner Incentive

Effective immediately, you will earn a *\$50.00 bonus for any USCR reduced price special **bona fide sale either here or at an RV show when that person informs us AT THE TIME

OF THE SALE that you referred them.

With the exception of the pricing, the guidelines and requirements are the same as those for a full price sale.

As you can see, the stakes are higher when a sale is made at the full price, of \$3,500.00 but now you have two ways to earn those rewards.

•Full Price Owner Incentive

These are the incentives available to you on referrals that result in a full price (\$3,500.00) sale of an ownership

Program offers you a choice of one (1) incentive for each **bona fide referral that results in a sale by the Resort. The prospective buyer must identify the person who referred them prior to making their final purchase. The owner is welcome to bring the prospect to the office to make that designation as well. Incentives will be disbursed

upon final payment of the purchase price by the new owner.

- \$300.00 cash bonus.

OR

- 1 year free maintenance fee (to be applied to the next year due – cash option not available)

OR

- A two -year membership in Coast to Coast

***A bona fide sale is when an owner is responsible for bringing the buyer to the Resort through his/her own efforts and contacts. When that buyer commits, they will notify the Resort that this person referred them. i.e. Someone is here on a drive through of the Resort or staying with a complimentary reservation provided through the Resort’s marketing effort. An owner strikes up a conversation with the visitor, answers questions, etc. This is not a bona fide referral.*



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In Memoriam

Stella Bodilly
Sarah Harris
Richard Holland
Robert Howard
Linda Lindsey
John Thomas Quandt

To the families and friends of these owners, we send our condolences. Please help us recognize anyone whose name has been inadvertently omitted.

You will be missed.

Be sure to visit our website at www.unicoispring.com

Brand Spanking New!!

That’s what the Resort is going to look like the next time you see it.

Maintenance always works hard during the winter to rebuild, repair and add new things, but this year, the increased budget allowance has allowed them to truly shine.

They are tickled pink that a bucket truck was approved to help them complete many projects including trimming, changing lights and any other duties that require aerial acrobatics.

With an estimated 16” of rain, and a couple of days with ice and snow this win-



ter, several delays took place, especially in the front areas.

Despite the normal inclement weather and occupancy in the Resort, they have persevered. The winter guests have also persevered by allowing us to move them around the work projects.

One quite intensive undertaking was that of draining the lake, leaving just enough water to keep the fish alive to enable maintenance to remove a rusty and worn pipe collar, build a new one and install it. This is one

project you would never know about had you not seen it yourself. There was some concern about the length of time it would take to refill the



lake, but Mother Nature promptly took care of that with all the rain. What should have taken 3 to 4 weeks to refill took less than one week.

The first thing you will notice is our impressive new entrance with landscape timbers replacing the older railroad



ties and lighting down each side to help guide you in after dark.

Next to the office, the area has been widened, new landscape timbers and a cement walkway will replace the gravel path previously there.



The front of the Clubhouse has received the most major facelift with the removal of

several trees whose roots lifted the sidewalks and effected the steps. The old steps have been replaced with fresh wooden steps and all new walkways and sidewalks have been installed. There is an additional sidewalk going from the Office around to the front of the Clubhouse now.

The Holy Board Pavilion was not ignored. It also received a new cement pad, the



game pieces are covered with new carpet and it will receive a fresh new look.

The road along Area 5 around the lower part of the lake is being patched and sealed so our owners graciously agreed to forego their reservations in that area until completion.

Area 1 behind the Clubhouse will be totally repaved and sealed. And new water lines will be run. This project will take some more time due to the weather conditions. A tentative schedule for reopening that area is March 31st, but is subject to change.

There will be many photo opportunities once everything is complete and the plants and flowers make their appearance.

Two Openings for the Board of Directors

The terms of two board members are coming to an end this year. The positions held by John Gaines and Tommy Walker, each serving one three year term, will be open this year.

Any owner in good standing can apply to be nominated. According to Article III, Section 8 of the By-Laws, the Board will select those to be nominated from the applications received.

Commitment, integrity, communication skills, discerning judgment and a willingness to be an effective conduit between the owners and the Board in a cooperative effort with administration are the requirements necessary to make this work.

Application forms may be obtained in the Office. The applications of those nominated will be considered the formal resume' and will be duplicated and sent

Storage Availability

Just a heads up to those of you who are considering permanent storage for your camper; there are a limited number of spots available.

During this time of the year, traditionally, some owners will take their campers home to work on during the winter or to

It's Finally Here!!

After years of wishing, hoping, conversation and research, Unicoi Springs Camp Resort will now have wi-fi throughout the entire resort!

Twelve years ago, we stepped up from one phone for internet in the Clubhouse to wireless internet in the entire Club-

RV Shows

Unicoi Springs just finished participating in the Atlanta RV and Camping Show in Jonesboro in January. Joyce and Christine set up the display and worked the first portion of the show.

Frank Ward and his wife Kay worked the second portion, packed up and brought it all home with the assistance of Arlon and Linda Mad-

out to all current owners for their consideration prior to voting. The completed form must be received by the Board no later than June 6, 2016 by 5:00 p.m.

The "Meet the Candidates Meeting" will take place on Saturday, August 6th at 10:00 a.m. in the Clubhouse.

If you have a sincere desire to take a "hands-on" approach to preserving our mission, protecting and representing the interests of all owners, you are exactly who we need!

Serving on the Board of Directors is a selfless act of the highest caliber, placing the elected individuals both in the line of fire and at the heartbeat of the

travel, thus giving up their spot. Once the season kicks in, those spots fill up very quickly, so don't let it get away from you. The cost is \$32.50 per month or \$325.00 annually, giving you two months free. There is an additional fee involved when your camper is in storage. The Maintenance Staff has to

house. Two years ago, we gained wireless internet in the Activity Building as well.

Now, you can text, chat, watch Netflix and check your email in your jammies without leaving your camper! While you are enjoying this new amen-

dox. Five memberships were sold at a special show rate. Also assisting in sales at the show were David and Diane Stover, John and Bonnie Jordan and Tommy Walker.

On March 18, 19, and 20th, Unicoi Springs will be participating in the Family Motor Coach Association Family Reunion in Perry, GA. There will be a three day special sale price

Resort. The decision to run, by uniquely qualified owners, is crucial to keeping our Resort the five-star experience we all share.

If you are unable to commit to this responsibility, perhaps you know someone who would be a perfect fit. Your encouragement could be instrumental in bringing another effective Board member to the table.

The last and most crucial thing to think about is the importance of your informed vote. You never want to leave that decision to anyone else.

The results of the election will be announced at the 2016 Annual Owners' Meeting on September 17th at 1:00 p.m. in the Clubhouse.

move the campers in and out of storage for the safety of all other campers. There is a \$30.00 round trip cost involved - \$15.00 each time they hook to your camper. If you have a handicap permit and want a full hookup, this costs an additional \$10.00.

ity, don't forget all the wonderful activities and your friends who still want to spend time with you.

There is a password and it is easy to remember: *unicoisprings* It might change periodically, so just check with the office.

during this time. The price will be \$1,750.00 with maintenance fees paid.

This would be a good time to take advantage of buying another ownership for yourself or to earn a reward for referring someone who will buy. The price returns to \$3,500.00 on March 21, 2016.

Four More Brand New Rentals Arriving Soon!

You will soon be able to enjoy four more brand new Crossroads travel trailers when you return to the Resort.

Three will have the same configuration as the ones we added last year - front queen bedroom and back bunkhouse with 5 bunkbeds. The remaining trailer does not have

bunk beds, but will have an "easier to step into" shower. All of the travel trailers will have ovens. The bunkhouses will have televisions in both the living room and the bunk bedroom.

If the reservations made for last year's Crossroads are any indication, you need to check your calen-

dar and make your reservations soon!



Final Four Dutchman Travel Trailers For Sale

The following rental campers are being offered to our owners via sealed bid with a deadline of Monday, May 16, 2016. The identification numbers given are actually the rental sites they occupied, so you may be more familiar with the campers.

Four (4) 2004 Dutchman Travel Trailers. Starting bid on each is \$4,000.00.

#64: 30' Dutchman with rear living room. (No bunkbeds.)

#66: 27' Dutchman with front kitchen. (No bunkbeds)

#125: 27' Dutchman with front kitchen. (No bunkbeds)

#135: 27' Dutchman with front kitchen. (No bunkbeds.)

IMPORTANT INSTRUCTIONS

All bids must be in TWO sealed envelopes clearly marked that it is a bid for said items. Upon receipt, bid envelopes will be marked with date received. Bids will be announced in the regular board meeting. Bids and bidders will be stated to members and recorded in minutes. High bid will get property.

If two equal bids, earliest postmarked date will win bid. All items shall be removed within 7 days of bid winner notification. Failure to remove property within 14 days will result in forfeiture of item to next highest bidder.

All sales are "As Is", final; no warranties or insurances shall be on said property. All bidders, buyers will be solely responsible for any required tags, titles, insurances and other needs once USCR has signed over. This shall be verified by signatures on form. Ownership will be transferred and paid for, in full, before

leaving USCR property.

The Board requests that you inspect the trailers before bidding as there are no guarantees, as previously stated. Please do not bid unless you are seriously considering this purchase.

Bids will be opened and inspected on May 18th by the Board. Winners will be announced and notified at the Board Meeting on May 20, 2016.

All owners will have first choice to bid. If there are no bids, property can be offered to general public and staff. Equipment is available for inspection now. Check with the Office.

NOTE: *Payment by certified funds (cashier's check, money order, credit or debit card) will be required on the travel trailers. No personal checks, nor American Express will be accepted.*



Calling All Owners!!!

Unicoi Springs Homecoming Sunday, May 15th

Chapel Services at 10:00 am. Lunch at 12:00.

Please bring 2 dishes. Ham, Turkey, Tea, Lemonade and Utensils Provided. Everyone is Invited!!