

Gentle Reminders

•Be sure to check the 2016 Calendar of Special Events on the website and in the Office for all the great activities we have planned before our next newsletter comes out in August. The first one for the year is Easter Celebration and Easter Egg Hunt on March 26th. Weekly schedules will also be on line as soon as activities are planned.

•The Chapel will re-open for Sunday morning services on April 3, 2016. Services begin at 10:00 a.m. Eventually, singings will be held at

9:30 before the actual sermon and Wednesday night prayer meetings will continue once more campers are here.

•The “Meet the Candidates Meeting” will take place on Saturday, August 6th at 10:00 a.m. in the Clubhouse.

•The first portion of your maintenance fees was due in January. If

any ownership you are linked with is not current, reservations will not be allowed until they are paid. The Resort accepts all debit and credit cards, with the exception of American Express, if you want to call in your payment rather than sending a check. The second portion of the maintenance fees is due April 1st. Second invoices have been mailed, phone reminders are on-going and additional correspondence is forthcoming. Please contact the Office if your fees are still outstanding.

Additional Incentives for Ownership Sales Referrals

How many times have you told friends, family, your hairdresser or mechanic about the great place you camp? Why not take it a step further and help us make them the next new owner!

You are Unicoi Springs’ best ambassador and you should be rewarded!

Until now, we had only one program to reward you for referrals. That program covered only full price sales of ownerships.

Now that we are having more special sales and you have helped spread the word, we think it is only fair to also reward you for a sale resulting from your help.

*Reduced Price Owner Incentive

Effective immediately, you will earn a *\$50.00 bonus for any USCR reduced price special **bona fide sale either here or at an RV show when that person informs us AT THE TIME

OF THE SALE that you referred them.

With the exception of the pricing, the guidelines and requirements are the same as those for a full price sale.

As you can see, the stakes are higher when a sale is made at the full price, of \$3,500.00 but now you have two ways to earn those rewards.

•Full Price Owner Incentive

These are the incentives available to you on referrals that result in a full price (\$3,500.00) sale of an ownership

Program offers you a choice of one (1) incentive for each **bona fide referral that results in a sale by the Resort. The prospective buyer must identify the person who referred them prior to making their final purchase. The owner is welcome to bring the prospect to the office to make that designation as well. Incentives will be disbursed

upon final payment of the purchase price by the new owner.

- \$300.00 cash bonus.

OR

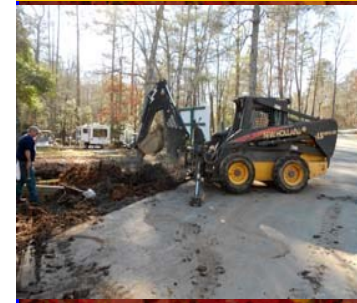
- 1 year free maintenance fee (to be applied to the next year due – cash option not available)

OR

- A two -year membership in Coast to Coast

*****A bona fide sale is when an owner is responsible for bringing the buyer to the Resort through his/her own efforts and contacts. When that buyer commits, they will notify the Resort that this person referred them. i.e. Someone is here on a drive through of the Resort or staying with a complimentary reservation provided through the Resort’s marketing effort. An owner strikes up a conversation with the visitor, answers questions, etc. This is not a bona fide referral.***

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UNICOI SPRINGS CAMP RESORT
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Brand Spanking New!!

That’s what the Resort is going to look like the next time you see it.

Maintenance always works hard during the winter to rebuild, repair and add new things, but this year, the increased budget allowance has allowed them to truly shine.

They are tickled pink that a bucket truck was approved to help them complete many projects including trimming, changing lights and any other duties that require aerial acrobatics.

With an estimated 16” of rain, and a couple of days with ice and snow this win-

ter, several delays took place, especially in the front areas.



lake, but Mother Nature promptly took care of that with all the rain. What should have taken 3 to 4 weeks to refill took less than one week.

The first thing you will notice is our impressive new entrance with landscape timbers replacing the older railroad

project you would never know about had you not seen it yourself. There was some concern about the length of time it would take to refill the several trees whose roots lifted the sidewalks and effected the steps. The old steps have been replaced with fresh wooden steps and all new walkways and sidewalks have been installed. There is an additional sidewalk going from the Office around to the front of the Clubhouse now.

The Holey Board Pavilion was not ignored. It also received a new cement pad, the



game pieces are covered with new carpet and it will receive a fresh new look.

The road along Area 5 around the lower part of the lake is being patched and sealed so our owners graciously agreed to forego their reservations in that area until completion.

Area 1 behind the Clubhouse will be totally repaved and sealed. And new water lines will be run. This project will take some more time due to the weather conditions. A tentative schedule for reopening that area is March 31st, but is subject to change.

There will be many photo opportunities once everything is complete and the plants and flowers make their appearance.

In Memoriam

Stella Bodilly
Sarah Harris
Richard Holland
Robert Howard
Linda Lindsey
John Thomas Quandt

To the families and friends of these owners, we send our condolences. Please help us recognize anyone whose name has been inadvertently omitted.

You will be missed.

Be sure to visit our website at www.unicoispring.com



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Despite the normal inclement weather and occupancy in the Resort, they have persevered. The winter guests have also persevered by allowing us to move them around the work projects.

One quite intensive undertaking was that of draining the lake, leaving just enough water to keep the fish alive to enable maintenance to remove a rusty and worn pipe collar, build a new one and install it. This is one



ties and lighting down each side to help guide you in after dark.

Next to the office, the area has been widened, new landscape timbers and a cement walkway will replace the gravel path previously there.



The front of the Clubhouse has received the most major facelift with the removal of

